

ADDENDUM I

TWO (2) + TWO (2) ARTICULATION PROGRAMS

UNIVERSITY OF THE INCARNATE WORD (UIW)

AND

WUHAN TECHNOLOGY AND BUSINESS UNIVERSITY (WTBU)

1. Purpose of Addendum I

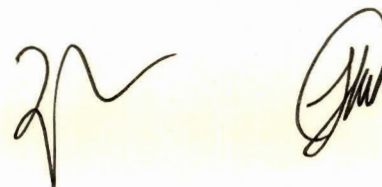
- i. This document serves as an addendum to the existing Sister School Agreement between the University of the Incarnate Word (UIW) and Wuhan Technology and Business University (WTBU). The purpose of this addendum is to formally establish two (2) + two (2) articulation programs between the two institutions allowing students from Wuhan Technology and Business University to transfer to UIW in San Antonio, Texas in order to earn a Bachelor of Business (B.B.A.) with concentrations in Accounting, Finance, International Business, or Marketing.
- ii. Whereas the above named institutions are joined in an agreement of mutual cooperation and recognize that an agreement of cooperation would be of mutual benefit and would serve as a continued interest in implementing two (2) + two (2) programs, it is understood that:
 1. Each student involved in this/these program(s) will be subject to the admission requirements and tuition and fees of the host university. Students will be admitted in accordance with the admission requirements for international and exchange students set forth in the university catalogue.
 2. Each department will facilitate and assist in the enrollment of qualified undergraduate students.
 3. Each department agrees to collaborate in academic research in the spirit and pursuit of academic excellence.

2. Number of Participants

- i. The number of participants is not limited; however, each student will be subject to the agreed upon terms and conditions set forth by both parties. Each institution reserves the right to add, change, and/or modify conditions, provided that there is mutual agreement between the parties. Written notice is required within a six month period and shall become effective upon signing the new addendum by both parties. Both parties will add two (2) signed original documents to this existing addendum I.

3. Academic Qualifications

- i. Students will be considered for acceptance into the two (2) + two (2) program based on the requirements set forth in the University of the Incarnate Word's Catalogue for international and exchange students. In addition, students will specifically adhere to the following academic criteria:
 1. Language requirement: students will have obtained the following English requirement, before starting year three (3) at the University of the Incarnate Word:
 - TOEFL TOEFL: 550 pbt; 213cbt;79 ibt
 - TOEIC: 650 and above
 - IELTS: 6.5
 2. Course requirement: Students will have taken and successfully completed (minimum grade: C; 70% out of 100%) the agreed upon courses, as agreed upon by both parties, before starting year three (3) at the University of the Incarnate Word.



4. Two (2) + Two (2) Programs / Course Requirements

- i. Each party will be required to oversee and guide students in order to adhere to the agreed upon academic degree plan(s) (degree checklist), which detail the required courses to be taken at the home university and host institution. Both parties agree to exchange academic course information, review course content, and mutually confirm the courses that may be transferred to UIW before accepting any student(s) into the program.
- ii. The 2 + 2 Program Articulation Degree Checklist shall be utilized as a guide for students to follow prior to transferring to UIW. UIW representatives including, but not limited to, UIW Registrar, Provost, and Academic Dean(s) of the corresponding school reserve the right to require additional courses that may be needed in order to complete the desired degree program. Both parties shall combine their efforts to offer academic counseling to interested student's in order to ensure students are aware of the required courses and the UIW international application process.
- iii. Two original copies of the degree plan(s) are required to be signed by all parties. Each party will acquire one (1) original copy for their records.
- iv. The attached degree plan to this Addendum I titled "Proposal for Wuhan Technology and Business University (WTBU)", shall serve as a guide and may be modified in the future as both parties continue to review and analyze which courses may be transferred to UIW from WTBU.

5. Financial Responsibilities of Students

- i. Students will be fully responsible for tuition and other fees (i.e., Room & Board, student fees, health insurance, etc.) associated with participating in this program.

6. Accommodation

- i. Students who will be hosted at the University of the Incarnate Word are required to live on-campus. Students hosted by Wuhan Technology and Business University may not have on-campus accommodations; however, will be assisted in locating and acquiring western style off-campus housing. Students will also be made aware of all the financial responsibilities, such as costs associated with accommodations, including utility accounts and rental deposits.

7. Period of Agreement

- i. This Addendum will become effective upon signing by both parties and will be valid until such time that one or both parties decide to terminate the program. Should one of the parties wish to terminate the Addendum I, ((two (2) + two (2) programs)), notice of this should be given in writing at least six (6) months prior to termination. Students who are currently enrolled in the program and attending the University of the Incarnate Word (UIW) shall be allowed to complete the program, provided that they meet the requirements set forth on this addendum I.

8. Notices

- i. Any notice or other communication under this agreement shall be given in writing and delivered by hand, or sent by pre-paid post.
- ii. The contact and address for any such notices is as follows:



University of the Incarnate Word
Name: Marcos Fragoso
Position Title: Vice President, International Affairs

Address: University of the Incarnate Word
4301 Broadway
San Antonio , Texas 78209
U.S. A

Telephone: (210) 805-3014
Facsimile: (210) 805-5701
e-mail: Fragoso@uiwtx.edu

Wuhan Technology and Business University
Name: Dr. Lu Yansheng
Position Title: Vice President

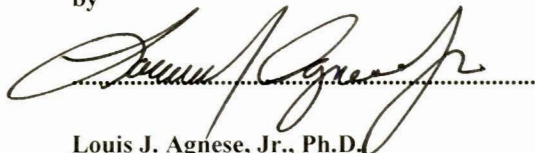
Address: No. 3 West Road of Huangjiahu Lake
(university town), Hongshan
District Wuhan Hubei, China 430065

Telephone: +87-27-88147361
Facsimile: +86-27-88147361
e-mail: bicewtbu@foxmail.com

9. Signatures

The signature page, found on page three (3) of this document, constitutes part of the Addendum I. The second part of Addendum I are the degree plan(s), currently titled "Proposal for Wuhan Technology and Business University (WTBU)", which are required in order for the entire Addendum I to be binding. Please refer to statement four (4) titled "Two (2) + Two (2) Program / Course Schedule" on page two (2). Any other statements will be considered an additional addendum and requires mutual agreement between the parties.

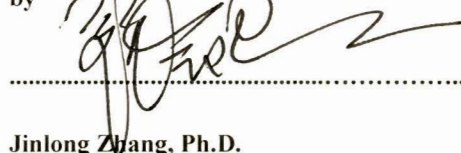
Signed on behalf of
University of the Incarnate Word
by



Louis J. Agnese, Jr., Ph.D.
President
University of the Incarnate Word

Date: 6/10/15

Signed on behalf of
Wuhan Technology and Business Univ.by
by



Jinlong Zhang, Ph.D.
President
Wuhan Technology and Business Univ.

Date: 2015-6-10

HA

**University of the Incarnate Word
Degree Checklist – Accounting**

Degree: **Bachelor of Business Administration** Concentration: **Accounting**

Name: _____ Student ID: _____ Catalog: 2013-2015

Advisor: _____ Evaluator: _____ Date: _____

Bachelors Degree Institutional Requirements: A minimum of 120 hours required for graduation to include: 45 hours of residency, 36 advanced hours (junior/community college courses will not satisfy), 36 of the last 45 hours from UIW, and 45 clock hours of community service.

University Core Curriculum	Earned	Req	Comments
Academic Literacy (If Required)			
MATH 0319			Exempt
Rhetoric (6)			
ENGL 1311 or 1311L Composition I			UIW
ENGL 1312 Composition II			UIW
Wellness Development (3)			
DWHP 1200 (3200 Transfer)			WTBU
PE Activity Course _____			WTBU
Philosophy and Religion (9)			
3 Hrs from: RELS 1305, 1315, 1325, 1335 or 1327H			UIW
PHIL 1381 Introduction to Philosophy			UIW
3 Hrs RELS/PHIL			UIW
Literature and the Arts (6)			
ENGL 2310 World Literature Studies			UIW
Fine Arts: 3 Hrs			WTBU
Mathematics and the Natural Sciences (7)			
MATH 1304			WTBU
Science			WTBU
History and the Behavioral Sciences (6)			
3 Hours from:			
HIST 1311, 1312, 1321, 1322			WTBU
Social Science			WTBU
Second Language (6)			
			WAIVED
			WAIVED
Community Service (45 Non-Credit Clock Hours)			
Community Service Requirement		45	UIW

*Courses completed at junior/community colleges will not satisfy the advanced hour requirement for the degree.

Grade of C or better required in MATH 1304 and all courses for Major/Minor/Concentration/Specialization.

Note: A total of 150 semester hours including 30 hours of approved upper division accounting courses, 21 hours upper division business courses, and a three hour course in ethics are required to sit for the CPA Examination in Texas

45 Hours BBA Core	Earned	Req	Comments
ACCT 2311: Principles of Accounting I			WTBU
ACCT 2312: Principles of Accounting II			WTBU
MIS 2321: Intro to Information Systems			WTBU
MIS 2325: Personal Productivity Applications			WTBU
ECON 2301: Principles of Macroeconomics			WTBU
ECON 2302: Principles of Microeconomics			WTBU
BMGT 3370: Business Statistics			WTBU
BMGT 3371: Management Science			UIW
BINT 3331: International Business Mgmt.			WTBU
BLAW 3317: Business Law I			UIW
BMKT 3331: Principles of Marketing			WTBU
BMGT 3340: Mgmt Theory & Practice			WTBU
BFIN 3321: Principles of Financial Mgmt.			WTBU
BMGT 4380: Integrative Business Analysis/Decision Making I			UIW
BMGT 4381: Integrative Business Analysis/Decision Making II			UIW

Accounting Concentration

15 hrs. of the following required courses:	Earned	Req	Comments
ACCT 3311: Intermediate ACCT I			UIW
ACCT 3312: Intermediate ACCT II			UIW
ACCT 3313: Cost Accounting			UIW
ACCT 3315: Federal Income Tax I			UIW
ACCT 4314: Auditing			UIW
9 hrs. upper division ACCT electives:			
To be Determined			UIW
To be Determined			UIW
To be Determined			UIW

General Electives

(As many as needed to reach 120 earned hours)

Forward elective courses to analyze transferability	Earned	Req	Comments

TOTAL CORE & BADM HRS:	Earned	Req	Comments

AAA

PROPOSAL FOR WUHAN TECHNOLOGY AND BUSINESS UNIVERSITY (WTBU)
University of the Incarnate Word
Degree Checklist – Finance

Degree: **Bachelor of Business Administration** Concentration: **Finance**

Name: _____ Student ID: _____ Catalog: 2013-2015

Advisor: _____ Evaluator: _____ Date: _____

Bachelors Degree Institutional Requirements: A minimum of 120 hours required for graduation to include: 45 hours of residency, 36 advanced hours (junior/community college courses will not satisfy), 36 of the last 45 hours from UIW, 45 clock hours community service.

University Core Curriculum	Earned	Req	Comments
Academic Literacy (If Required)			
MATH 0319			Exempt
Rhetoric (6)			
ENGL 1311 or 1311L Composition I			UIW
ENGL 1312 Composition II			UIW
Wellness Development (3)			
DWHP 1200 (3200 Transfer)			WTBU
PE Activity Course			WTBU
Philosophy and Religion (9)			
3 Hrs from: 1305, 1315, 1325, 1335 or 1327H			UIW
PHIL 1381 Introduction to Philosophy			UIW
3 Hrs RELS/PHIL			UIW
Literature and the Arts (6)			
ENGL 2310 World Literature Studies			UIW
Fine Arts: 3 Hrs			WTBU
Mathematics and the Natural Sciences (7)			
MATH 1304			WTBU
Science			WTBU
History and the Behavioral Sciences (6)			
3 Hours from:			
HIST 1311, 1312, 1321, 1322			WTBU
Social Science			WTBU
Second Language (6)			
			WAIVED
			WAIVED
Community Service (45 Non-Credit Clock Hours)			
Community Service Requirement		45	UIW

*Courses completed at junior/community colleges will not satisfy the advanced hour requirement for the degree.

Grade of C or better required in MATH 1304 and all courses for Major/Minor/Concentration/Specialization.

Financial Planning Career Path:

These courses along with BFIN 3310 and BFIN 3324 have been certified by the Certified Financial Planners Board of Standards, Inc. These courses meet the criteria for educating individuals who are interested in fulfilling the education requirements for obtaining the CFP certification.

45 Hours BBA Core	Earned	Req	Comments
ACCT 2311: Principles of Accounting I			WTBU
ACCT 2312: Principles of Accounting II			WTBU
MIS 2321: Intro to Information Systems			WTBU
MIS 2325: Personal Productivity Applications			WTBU
ECON 2301: Principles of Macroeconomics			WTBU
ECON 2302: Principles of Microeconomics			WTBU
BMGT 3370: Business Statistics			WTBU
BMGT 3371: Management Science			UIW
BINT 3331: International Business Mgmt.			WTBU
BLAW 3317: Business Law I			UIW
BMKT 3331: Principles of Marketing			WTBU
BMGT 3340: Mgmt Theory & Practice			WTBU
BFIN 3321: Principles of Financial Mgmt.			WTBU
BMGT 4380: Integrative Business Analysis/Decision Making I			UIW
BMGT 4381: Integrative Business Analysis/Decision Making II			UIW

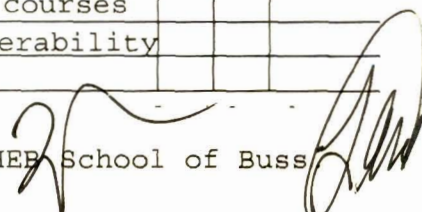
Finance Concentration

12 hrs. of the following required courses:	Earned	Req	Comments
BFIN 3310: Principles of Financial Planning			UIW
BFIN 3322: Intermediate Financial Mgmt.			UIW
BFIN 3324: Investments			UIW
BFIN 3325: Money & Capital Markets			UIW

Choose ONE of the following career paths:

BANKING CAREER PATH (12 hrs. required)	Earned	Req	Comments
ACCT 3311: Intermediate Accounting I			UIW
BINT 3355: International Banking & Fin.			UIW
BFIN 3319: Internship in Banking			UIW
BFIN 4304: Mgmt. of Financial Institutions			UIW
FINANCIAL PLANNING CAREER PATH (15 hrs. required)			
ACCT 3315: Federal Income Tax I			UIW
BFIN 3326: Risk Mgmt. & Insurance			UIW
BFIN 4310: Estate Planning			UIW
BFIN 4315: Retirement Planning & Benefits			UIW
BFIN 4381: Financial Planning Capstone <small>(replaces BMGT 4381 for financial planning students)</small>			UIW

General Electives	Earned	Req	Comments
Forward elective courses to analyze transferability			



FDA

PROPOSAL FOR WUHAN TECHNOLOGY AND BUSINESS UNIVERSITY (WTBU)
University of the Incarnate Word
Degree Checklist – International Business

Degree: **Bachelor of Business Administration** Concentration: **International Business**

Name: _____ Student ID: _____ Catalog: 2013-2015

Advisor: _____ Evaluator: _____ Date: _____

Bachelors Degree Institutional Requirements: A minimum of 120 hours required for graduation to include: 45 hours of residency, 36 advanced hours (junior/community college courses will not satisfy), 36 of the last 45 hours from UIW, and 45 clock hours community service.

University Core Curriculum	Earned	Req	Comments
Academic Literacy (If Required)			
MATH 0319			Exempt
Rhetoric (6)			
ENGL 1311 or 1311L Composition I			UIW
ENGL 1312 Composition II			UIW
Wellness Development (3)			
DWHP 1200 (3200 Transfer)			WTBU
PE Activity Course _____			WTBU
Philosophy and Religion (9)			
3 Hrs from: RELS 1305, 1315, 1325, 1335 or 1327H			UIW
PHIL 1381 Introduction to Philosophy			UIW
3 Hrs RELS/PHIL			UIW
Literature and the Arts (6)			
ENGL 2310 World Literature Studies			UIW
Fine Arts: 3 Hrs			WTBU
Mathematics and the Natural Sciences (7)			
MATH 1304			WTBU
Science			WTBU
History and the Behavioral Sciences (6)			
3 Hours from: HIST 1311, 1312, 1321, 1322			WTBU
Social Science			
Second Language (6)			
			WAIVED
			WAIVED
Community Service (45 Non-Credit Clock Hours)			
Community Service Requirement		45	UIW

*Courses completed at junior/community colleges will not satisfy the advanced hour requirement for the degree.

Grade of C or better required in MATH 1304 and all courses for Major/Minor/Concentration/Specialization.

International business students, other than international students who attend UIW on a student visa, must engage in a meaningful academic international experience outside the U.S as a condition of graduation. Study Abroad, study at a UIW international campus, short course-based/faculty-led programs integrated into a course for which the student is registered, and approved international internships may qualify. Other options for meeting the requirement may be proposed by the student in the semester preceding the experience, and will be considered prior to the experience on a case-by-case basis by the student's advisor.

45 Hours BBA Core	Earned	Req	Comments
ACCT 2311: Principles of Accounting I			WTBU
ACCT 2312: Principles of Accounting II			WTBU
MIS 2321: Intro to Information Systems			WTBU
MIS 2325: Personal Productivity Applications			WTBU
ECON 2301: Principles of Macroeconomics			WTBU
ECON 2302: Principles of Microeconomics			WTBU
BMGT 3370: Business Statistics			WTBU
BMGT 3371: Management Science			UIW
BINT 3331: International Business Mgmt.			WTBU
BLAW 3317: Business Law I			UIW
BMKT 3331: Principles of Marketing			WTBU
BMGT 3340: Mgmt Theory & Practice			WTBU
BFIN 3321: Principles of Financial Mgmt.			WTBU
BMGT 4380: Integrative Business Analysis/Decision Making I			UIW
BMGT 4381: Integrative Business Analysis/Decision Making II			UIW

International Business Concentration

12 hrs. of the following required courses:	Earned	Req	Comments
BINT 3355: International Banking & Finance			UIW
BINT 3361: International Marketing			UIW
BINT 4310: International Economics			UIW
BINT 4320: International Business Law			UIW
6 hrs. selected from the following:			
BINT 3345: International Accounting			UIW
BINT 4340: International Entrepreneurship			UIW
BINT 4360: Cross Border Small Business Forum			UIW
BINT 4380: Importing & Exporting			UIW
BINT 4390: International Policies & Relations (Study Abroad)			UIW
BINT 4399: Special Topics			UIW

General Electives	Earned	Req	Comments
Forward elective courses to analyze transferability			

TOTAL:	Earned	Req	Comments
TOTAL CORE & BADM HRS:			

Revised: May 8, 2015 - Dr. Jeannie Scott, Associate Dean, HEB School of Business

FJA

PROPOSAL FOR WUHAN TECHNOLOGY AND BUSINESS UNIVERSITY (WTBU)

**University of the Incarnate Word
Degree Checklist – Marketing**

Degree: **Bachelor of Business Administration** Concentration: **Marketing**

Name: _____ Student ID: _____ Catalog: 2013-2015

Advisor: _____ Evaluator: _____ Date: _____

Bachelors Degree Institutional Requirements: A minimum of 120 hours required for graduation to include: 45 hours of residency, 36 advanced hours (junior/community college courses will not satisfy), 36 of the last 45 hours from UIW, and 45 clock hours community service.

University Core Curriculum	Earned	Req	Comments
Academic Literacy (If Required)			
MATH 0319			EXEMPT
Rhetoric (6)			
ENGL 1311 or 1311L Composition I			UIW
ENGL 1312 Composition II			UIW
Wellness Development (3)			
DWHP 1200 (3200 Transfer)			WTBU
PE Activity Course _____			WTBU
Philosophy and Religion (9)			
3 Hrs from: RELS 1305, 1315, 1325, 1335 or 1327H			UIW
PHIL 1381 Introduction to Philosophy			UIW
3 Hrs RELS/PHIL			UIW
Literature and the Arts (6)			
ENGL 2310 World Literature Studies			UIW
Fine Arts: 3 Hrs			WTBU
Mathematics and the Natural Sciences (7)			
MATH 1304			WTBU
Science			WTBU
History and the Behavioral Sciences (6)			
3 Hours from: HIST 1311, 1312, 1321, 1322			WTBU
Social Science			WTBU
Second Language (6)			
			WAIVED
			WAIVED
Community Service (45 Non-Credit Clock Hours)			
Community Service Requirement		45	UIW

*Courses completed at junior/community colleges will not satisfy the advanced hour requirement for the degree.

Grade of C or better required in MATH 1304 and all courses for Major/Minor/Concentration/Specialization.

45 Hours BBA Core	Earned	Req	Comments
ACCT 2311: Principles of Accounting I			WTBU
ACCT 2312: Principles of Accounting II			WTBU
MIS 2321: Intro to Information Systems			WTBU
MIS 2325: Personal Productivity Applications			WTBU
ECON 2301: Principles of Macroeconomics			WTBU
ECON 2302: Principles of Microeconomics			WTBU
BMGT 3370: Business Statistics			WTBU
BMGT 3371: Management Science			UIW
BINT 3331: International Business Mgmt.			WTBU
BLAW 3317: Business Law I			UIW
BMKT 3331: Principles of Marketing			WTBU
BMGT 3340: Mgmt. Theory & Practice			WTBU
BFIN 3321: Principles of Financial Mgmt.			WTBU
BMGT 4380: Integrative Business Analysis/Decision Making I			UIW
BMGT 4381: Integrative Business Analysis/Decision Making II			UIW

Marketing Concentration

9 hrs. of the following required courses:	Earned	Req	Comments
BMKT 3377: Consumer Behavior			UIW
BMKT 4375: Marketing Research			UIW
BMKT 4390: Marketing Management			UIW
12 hrs. upper division BMKT electives:			
To be Determined			UIW
To be Determined			UIW
To be Determined			UIW
To be Determined			UIW

General Electives	Earned	Req	Comments
Forward elective courses to analyze transferability			
TOTAL:			
TOTAL CORE & BADM HRS:			

Revised: May 8, 2015 - Dr. Jeannie Scott, Associate Dean, HEB School of Business